

The List

Commercial Real Estate Leasing Brokers

Ranked by revenue from 2007 metro-area leasing operations

Rank	Last Year's Rank	COMPANY ADDRESS	PHONE FAX WEBSITE	2007 REVENUE FROM METRO-AREA LEASING OPERATIONS	COMPANY-WIDE REVENUE IN 2007	SQUARE FEET LEASED IN 2007 SPACE AVAILABLE AS OF JULY 1, 1008	LEASE LISTINGS AS OF JULY 1, 2008 LEASING TRANSACTIONS JAN.1-JULY 1, 2008	METRO-AREA BROKERS	SENIOR LOCAL EXECUTIVE TITLE
1	1	CB Richard Ellis Group Inc. (NYSE: CBG) 750 Ninth St. NW Washington, DC 20001	202-783-8200 202-783-1723 cbre.com	\$123.34 million	\$6.03 billion	14.8 million 8.6 million	505 553	118	John Germano Executive managing director
2	2	The Staubach Co. 575 Seventh St. NW, Suite 400 Washington, DC 20004	202-783-8181 202-783-6602 Staubach.com	\$63.7 million	\$475.9 million	1633 million n/a	26 482	73	Robb Johnson, President, Staubach Northeast
3	3	Jones Lang LaSalle Inc. (NYSE: JLL) 1801 K St. NW Washington, DC 20006	202-719-5000 202-719-5001 joneslanglasalle.com	\$58 million	\$2 billion	9.5 million 7 million	209 450	77	David McGarry, Regional director
4	5	Cushman & Wakefield Inc. 1717 Pennsylvania Ave. NW, Suite 500 Washington, DC 20006	202-467-0600 202-296-1050	\$51.34 million	\$1.84 billion	5.56 million 9.8 million	223 275	70	James M. Underhill Regional manager, Executive managing director
5	6	Grubb & Ellis Co. (NYSE: GBE) 1825 Eye St. NW, Suite 450 Washington, DC 20006	202-312-5400 202-312-4550 grubb-ellis.com	\$20.6 million	\$717.8 million	3.6 million 3.76 million	189 254	52	Keith Lipton, Executive vice president Managing director
6	7	Transwestern 6700 Rockledge Drive, Suite 400A Bethesda, MD 20817	301-571-0900 301-571-0901 transwestern.net	\$15 million	wnd	5.5 million n/a	n/a n/a	91	Tom Nordinger, President, Mid-Atlantic Region
7	11	CresPartners LLC 7475 Wisconsin Ave., Suite 1000 Bethesda, MD 20814	301-951-6500 301-951-0079 crespartners.com	\$13.8 million	\$151 million	1.2 million n/a	n/a 56	23	Thomas Bimbach, Richard M. Rhodes, Gene S. Saches, Managing principals
8	10	Cassidy & Pinkard Colliers 2001 Pennsylvania Ave. NW Washington, DC 20006	202-463-2100 202-223-2989 cassidypinkard.com	\$13.02 million	wnd	3.2 million 12.4 million	158 217	45	Joseph Stettinius Jr., CEO
9	9	The Ezra Company 4600 East West Highway, Suite 200 Bethesda, MD 20814	301-652-9030 301-951-0518 ezracompany.com	\$12.3 million	\$12.3 million	1.43 million n/a	n/a 70	21	Fred A. Ezra, Chairman & CEO; Glenn Meltzer, President; Eugene Martin, Executive Vice President
10	12	Lincoln Property Co. 101 Constitution Ave. NW Washington, DC 20001	202-513-6700 202-898-2001 lpcwashingtndc.com	\$11.7 million	wnd	3.1 million n/a	81 65	14	Paul Price, Executive vice president
11	13	KLNB LLC 5225 Wisconsin Ave. NW Washington, DC 20015	202-375-7500 202-237-9850 klnb.com	\$7.5 million	\$1.3 billion	3.25 million 2.45 million	249 183	30	Andrew Georgelakos, Managing Partner
12	17	West, Lane & Schlager 1155 Connecticut Ave. NW, Suite 700 Washington, DC 20036	202-835-3388 202-835-3654 wlscirealty.com	\$6.12 million	\$6.74 million	680,100 n/a	n/a 45	13	Eric H. West, Richard I. Lane, Gary S. Schlager, Principal
13	15	McShea & Co. Inc 100 Lakeforest Blvd., Suite 500 Gaithersburg, MD 20877	301-948-2600 301-947-6632 mcsheaco.com	\$5.25 million	\$9.79 million	1.51 million 6.73 million	191 92	21	John F. McShea III, President
14	8	GVA Adventis 1747 Pennsylvania Ave. NW, Suite 1100 Washington, DC 20006	202-204-7000 202-204-7001 gvaadventis.com	\$3.9 million	\$1.5 billion	1.24 million 955,631	56 62	16	Jeffrey T. Neal, Chairman; Richard Pogue, CEO; Robert Brunn, Chief operating officer
15	18	AMR Commercial LLC 7900 Wisconsin Ave., Suite 202 Bethesda, MD 20814	301-961-8696 301-656-7551 amecommercial.com	\$3.56 million	\$6.25 million	562,009 556,489	84 51	11	John C. Alexander, President
16	21	Summit Commercial Real Estate 2301 M St. NW Washington, DC 20037	202-682-9114 202-682-9117 summitcre.com	\$3.32 million	\$3.34 million	500,000 n/a	352 50	12	John P. Duffy, Paul DeFippes, Principals
17	16	Donohoe Real Estate Services 2101 Wisconsin Ave. NW Washington DC 20007	202-333-0880 202-337-9740 donohoerealestate.com	\$2.37 million	\$9.3 million	1.09 million 418,875	39 56	15	Timothy K. Gallagher, President
18	22	Cambridge Asset Advisors LP 560 Herndon Parkway Herndon VA 20170	703-709-8866 703-709-0638 cambridgead.com	\$2.27 million	\$10.45 million	388,604 516,000	34 38	6	Andrew J. Czekaj, CEO; T. Michael Scott, Vice chairman & president; Randys S. Joagje, Chief operating officer
19	19	Univest Commercial Realty Inc. 8191 Strawberry Lane, Suite 3 Falls Church, VA 22042	703-698-4040 703-560-3073 univestco.com	\$2.1 million	wnd	280,253 1.2 million	15 21	5	Neil J. Simon, President
20	20	Vanguard Realty Group 1201 Seven Locks Road, Suite 350 Potomac, MD 20854	301-795-1400 301-795-1407 vanguardrealty.com	\$1.01 million	\$6.8 million	185,570 199,300	61 14	5	Seymour Zuckerman, Principal
21	-	Sperry Van Ness 8206 Leesburg Pike, Suite 302 Vienna, VA 22182	703-278-2822 703-278-8150 svn.com	\$56.235	\$3.25 million	82,000 184,000	n/a 11	5	Kayvan Mehrbakhsh, Managing director