

The List

Property Management Companies
Ranked by commercial square feet managed in the metro area

Rank	Last Year's Rank	COMPANY ADDRESS	PHONE FAX WEBSITE	METRO AREA SQ MANAGED	# OF METRO-AREA BUILDINGS	PERCENT OF OFFICE SPACE MANAGED	PERCENT OF RETAIL SPACE MANAGED	PERCENT OF INDUSTRIAL/FLX SPACE MANAGED	SENIOR LOCAL EXECUTIVE TITLE
1	1	CB Richard Ellis Group Inc. (NYSE: CBG) 750 North St. NW Washington, DC 20001	202-783-8200 n/a cbre.com	45.65 million	306	70%	10%	20%	Mary Jo Eaton, Managing Director, Asset Services
2	2	Vornado Charles E. Smith (NYSE: VNO) 2345 Crystal Drive, Suite 1000 Arlington, VA 22202	703-769-8200 n/a vornadocharlesmith.com	24.66 million	95	92%	8%	0	Mitchell N. Schear, President
3	5	Jones Lang LaSalle Inc. (NYSE: JLL) 1801 K St. NW Washington, DC 20006	202-719-5000 202-719-5001 joneslanglasalle.com	19.3 million	108	95%	5%	0	Benjamin Comm, Managing Director
4	4	Lincoln Property Co. 101 Constitution Ave. NW Washington, DC 20001	202-513-6700 202-898-2001 lpc.com	19.21 million	120	81%	4%	14%	Paul Price, Executive VP Brandon Ernst, Sr. VP
5	7	Cassidy & Pinkard Colliers 2001 Pennsylvania Ave. NW Washington, DC 20006	202-643-2100 202-223-2989 cassidypinkard.com	15.22 million	82	91%	3%	6%	William Grillo, Managing Director Property Management
6	6	Lerner Corp. 11301 Rockville Pike, Third Floor North Bethesda, MD 20895	301-984-1500 301-770-0144 lernerenterprises.com	14.9 million	43	70%	25%	5%	Mark D. Lerner, Edward L. Cohen, Robert K. Tanenbaum, Principals
7	10	Transwestern 6700 Rockledge Drive, Suite 400A Bethesda, MD 20817	301-571-0900 301-571-0901 transwestern.net	13.1 million	75	73%	3%	24%	Tom Nordlinger, President, mid-Atlantic region
8	8	Washington Real Estate Investment Trust (NYSE: WRE) 6110 Executive Blvd., Suite 800 Rockville, MD 20852	301-984-9400 301-984-9610 writ.com	12.7 million	90	39%	16%	28%	George "Skip" F. McKenzie, President & CEO
9	12	The JBG Cos. 4445 Willard Ave. Chevy Chase, MD 20815	240-333-3600 240-333-3610 jbg.com	11.8 million	90	72%	28%	0	Thomas O'Neil, Senior VP, Commercial Property Management
10	11	First Potomac Management LLC (NYSE: FPO) 7600 Wisconsin Ave., 11th Floor Bethesda, MD 20814	301-986-9200 301-986-5554 first-potomac.com	11.2 million	81	61.6%	1.8%	36.6%	Skip Dawson, President
11	9	Boston Properties Inc. (NYSE: BXP) 505 Ninth St. NW Washington, DC 20001	202-585-0800 202-585-0888 bostonproperties.com	11.05 million	55	90%	3%	7%	Peter D. Johnston, Sr. VP, Regional Manager
12	13	Polinger Shannon & Luchs Co. 5530 Wisconsin Ave., Suite 1000 Chevy Chase, MD 20815	301-657-3600 301-986-9533 polingerco.com	10.11 million	198	45%	2%	3%	Arnold Polinger, President & CEO
13	16	Grubb & Ellis Co. (NYSE: GBE) 1825 Eye St. NW, Suite 450 Washington, DC 20006	202-312-5400 202-312-4550 grubb-ellis.com	10.07 million	136	80%	1%	19%	David Peterson, Vice President, Director of Management Services
14	-	The Rappaport Cos. 8405 Greensboro Drive, Suite 830 McLean, VA 22102	571-382-1200 571-382-1210 rappaportco.com	8.6 million	39	3%	97%	0	Henry Fonvielle, Executive VP
15	17	The Peterson Cos. 12500 Fair Lakes Circle, Suite 400 Fairfax, VA 22033	703-227-2000 703-631-6481 petersoncos.com	8.19 million	29	40%	60%	0	Tom Maskey, Senior VP, retail
16	19	ProLogis (NYSE: PLD) 8515 Georgia Ave., Suite 750 Silver Spring, MD 20910	301-755-2200 301-755-2201 prologis.com	8.01 million	72	0	0	100%	Mark G Levy, Regional VP
17	22	Akridge 601 13th St. NW Washington, DC 20005	202-638-3000 202-347-8043 akridge.com	7.12 million	34	74%	8%	3%	Matthew J. Klein, President
18	20	McShea Management Inc. 100 Lakelorest Blvd., Suite 500 Gaithersburg, MD 20877	301-948-2600 301-947-6632 mcsheaco.com	6.5 million	77	83%	2%	3%	Laurie Craft, President
19	23	ARC Management (formerly known as Atlantic Realty Cos.) 8150 Leesburg Pike, Suite 1100 Vienna, VA 22182	703-760-9500 703-760-4935 arc Realty.com	5.78 million	43	65%	30%	5%	David A. Ross, President, Atlantic Realty Cos. Inc.
20	3	Federal Realty Investment Trust (NYSE: FRT) 1626 E. Jefferson St. Rockville, MD 20852	301-998-8100 301-998-3700 federalrealty.com	5.6 million	28	8.2%	91.8%	0	Don Wood, President & CEO
21	-	Quadrangle Management Co. 202-393-1999 202-393-1534 quadrangledevcorp.com	202-393-1999 202-393-1534 quadrangledevcorp.com	5.53 million	15	98%	2%	0	Christopher D. Gladstone, President
22	25	Foulger-Pratt Management Co. 9600 Blackwell Road Rockville, MD 20850	240-499-9600 240-499-9601 foulgerpratt.com	4.82 million	26	87%	7%	6%	Bryant F. Foulger, Principal Bonnie D. Morrison, Executive VP
23	-	Combined Properties Inc. 1255 22nd St. NW, Sixth Floor Washington, DC 20037	202-293-4500 202-633-3013 combined.biz	4.78 million	27	1.5%	98.5%	0	Katherine D. Roberson, President
24	-	Cambridge Asset Advisors LP 560 Herndon Parkway Herndon, VA 20170	703-709-8866 703-709-0638 cambridgeaus.com	3.5 million	24	90%	0	11%	Andrew J. Czekaj, CEO
25	-	LCOR Inc. 6550 Rock Spring Drive, Suite 280 Bethesda, MD 20817	301-897-0002 301-897-3713 lcor.com	3.3 million	11	99%	1%	0	William Hard, Executive VP, Principal