

The List

Commercial Real Estate Developers

Ranked by metro-area square feet under construction

Rank	Last Year's Rank	COMPANY ADDRESS	PHONE FAX WEBSITE	METRO AREA SQUARE FEET UNDER CONSTRUCTION AS OF DEC. 31, 2008	METRO-AREA DEVELOPMENT PORTFOLIO	METRO-AREA SQUARE FEET LEASED AS OF DEC. 31, 2008	METRO-AREA SQUARE FEET AVAILABLE AS OF DEC. 31, 2008	SENIOR LOCAL EXECUTIVE TITLE
1	17	The JBG Cos. 4445 Willard Ave., Suite 400 Chevy Chase, Md 20815	240-333-3660 240-333-3610 jbg.com	3.03 million	9.6 million	8.3 million	1.4 million	Brian P. Coulter, Managing director, development
2	--	Duke Realty Corp. (NYSE: DRE) 4900 Seminary Road, Suite 900 Alexandria, Va 22311	703-578-7700 703-578-7899 Dukerealty.com	1.76 million	3.72 million	3.34 million	355,000	Peter Scholz, Senior vice president Washington, DC group
3	5	Opus East LLC 2099 Gaither Road, Suite 100 Rockville, Md 20850	301-354-4444 301-354-3199 opuscorp.com	1.74 million	3.1 million	570,108	2.54 million	James J. Lee, President and CEO
4	2	The Peterson Cos. 12500 Fair Lakes Circle, Suite 400 Fairfax, Va 22033	703-227-2000 703-631-6481 petersoncos.com	1.7 million	8.1 million	5 million	190,641	James W. Todd, President
5	13	Lerner Enterprises 2000 Tower Oaks Blvd., Eighth Floor Rockville, Md 20852	301-284-6000 301-628-2626 lerner.com	1.4 million	12.7 million	12.4 million	350,000	Mark D. Lerner, Edward L. Cohen, Robert K. Tanenbaum, Principals
6	3	Trammell Crow Co. (NYSE: CBG) 1055 Thomas Jefferson St. NW, Suite 600 Washington, DC 20007	202-337-1025 202-337-1364 trammellcrow.com	1.35 million	wnd	wnd	wnd	T. Christopher Roth President, Eastern U.S.
7	9	Vornado Charles E. Smith (NYSE: VNO) 2345 Crystal Drive, 10 th Floor Arlington, Va 22202	703-769-8200 n/a smithcommercialrealty.com	1.3 million	24.5 million	wnd	wnd	Mitchell N. Schear, President
8	8	Boston Properties Inc. (NYSE: BXP) 505 Ninth St. NW, Suite 800 Washington, DC 20004	202-585-0800 202-793-6490 bostonproperties.com	1.28 million	11.38 million	10.88 million	502,499	Peter H. Johnson, Senior vice president, regional manager
9	6	Monument Realty 1700 K St. NW, Suite 600, Suite 600 Washington, DC 20005	202-777-2000 202-777-2020 monumentrealty.com	1.2 million	1.31 million	989,332	315,668	Michael J. Darby, Principal
10	--	MRP Realty 1133 21 st St. NW, Suite 720 Washington, DC 20036	202-719-9000 202-719-9050 mrprealty.com	1.03 million	1.03 million	304,000	724,800	Robert J. Murphy, Managing principal
11	4	Kettler 1751 Pinnacle Drive, Suite 700 McLean, Va 22102	703-641-9000 703-641-9630 kettler.com	1.01 million	1.82 million	1.73 million	90,901	Robert C. Kettler Chairman and CEO
----	15	The Donohoe Cos. Inc. 2101 Wisconsin Ave., NW Washington, DC 20007	202-333-0880 202-337-8740 donohoe realestate.com	1.01 million	11.1 million	6.27 million	459,000	James A. Donohoe III, President
13	1	Louis Dreyfus Property Group 1101 New York Ave. NW Washington, DC 20005	202-470-4900 202-470-4889 louisdreyfus.com	750,000	2.5 million	1.76 million	750,000	Robert H. Braunohler, Regional vice president
----	--	The Cohen Cos. 2701 Tower Oaks Blvd., Suite 200 Rockville, Md. 20852	301-692-1900 301-692-1901 cohencompanies.com	750,000	2.02 million	1.17 million	104,012	Robert Cohen, President
15	--	Monday Properties 1000 Wilson Blvd., Suite 700 Washington, DC 22209	703-284-0200 703-524-7667 mondaye.com	620,000	3.65 million	3.51 million	144,000	Tim Helming, Executive vice president, Chief development officer
16	--	Forest City Washington (NYSE: FCY) 1615 L St. NW, Suite 400 Washington, DC 20036	202-496-6600 202-796-6634 fowashington.com	585,000	1.16 million	1.05 million	116,300	Deborah Ratner Salzberg, President
17	19	Edens & Avant 7200 Wisconsin Ave., Suite 400 Bethesda, Md. 20814	800-680-9095 301-652-3588 edensandavant.com	532,000	2.5 million	2.37 million	130,000	Steve Boyle, Vice president development
18	7	Orr Partners 11180 Sunrise Valley Drive, Suite 300 Reston, Va. 20191	703-289-2100 703-289-2101 orpartners.com	401,400	501,400	100,000	0	David L. Orr, President
19	--	The J Street Cos. 1025 Thomas Jefferson St., Suite 170 Washington, DC 20007	202-857-4300 202-298-6445 jstreetcompanies.com	313,000	4 million	3.8 million	400,000	Jay Bothwell, Principal and senior Vice president, J Street Development
20	--	Cambridge Development Group 560 Herndon Parkway, Suite 210 Herndon, Va 20170	703-709-8866 703-709-0638 cambridgegus.com	261,250	3.99 million	3.46 million	501,509	Andrew J. Cooke, CEO T. Michael Scott, President Randy S. Jaegle, COO
21	--	Foulger-Pratt Development 9600 Blackwell Road, Suite 200 Rockville, Md. 20850	240-499-9600 240-499-9710 foulgerpratt.com	240,000	6.2 million	5.98 million	221,000	Bryant Foulger, Principal
22	--	Washington Property Co. 4719 Hampden Lane, Third Floor Bethesda, Md. 20814	240-482-8110 240-497-0356 washproperty.com	200,000	1.5 million	105,000	1.5 million	Charles K. Nulsen III, President
23	20	LCOR Inc. 6550 Rock Spring Drive, Suite 280 Bethesda, Md 20854	301-897-0002 301-897-3713 lcor.com	130,000	3.4 million	2.8 million	630,000	R. William Hard, Executive vice president, principal
24	--	EYA 4800 Hampden Lane, Suite 300 Bethesda, Md. 20814	301-634-8600 301-634-8601 eys.com	50,000	50,000	14,000	36,000	Aakash Thakkar, Vice president Land acquisition