

Commercial real estate developers Ranked by metro-area space under construction

RANK	LAST YEAR'S RANK	COMPANY/ADDRESS/PHONE/FAX/WEB SITE	WEB PHONE FAX	METRO-AREA SPACE UNDER CONSTRUCTION	METRO-AREA DEVELOPMENT PORTFOLIO	METRO-AREA SQUARE FEET LEASED	METRO-AREA SQUARE FEET AVAILABLE	SENIOR LOCAL EXECUTIVE TITLE
1	4	The JBG Cos. 4445 Willard Ave., Suite 400 Chevy Chase, MD 20815	JBG.com (240) 333-3600 fax: (240) 333-3610	<u>7.12 million</u>	<u>5.5 million</u>	<u>5.15 million</u>	<u>348,000</u>	<u>Michael Glosserman, Partner</u>
2	3	The Peterson Cos. 12500 Fair Lakes Circle, Suite 400 Fairfax, VA 22033	petersoncos.com (703) 227-2000 fax: (703) 631-6481	<u>3.6 million</u>	<u>7.57 million</u>	<u>5.9 million</u>	<u>117,659</u>	<u>James W. Todd, President</u>
3	1	Monument Realty 1155 Connecticut Ave., NW 7 th Floor Washington, DC 20036	monumentrealty.com (202) 777-2000 Fax: (202) 777-2020	<u>3.04 million</u>	<u>4.48 million</u>	<u>2.15 million</u>	<u>2.33 million</u>	<u>Jeffrey T. Neal, Michael J. Darby, Principals</u>
4	18	KSI Services 8081 Wolftrap Rd. Vienna, VA 22182	ksi.com (703) 641-9000 Fax: (703) 641-9630	<u>2.47 million</u>	<u>1.09 million</u>	<u>1.09 million</u>	<u>n/av</u>	<u>Robert C. Kettler, Chairman</u>
5	7	Trammell Crow Co. 1055 Thomas Jefferson St., NW Suite 600 Washington, DC 20007	trammellcrow.com (202) 337-1025 fax: (202) 337-7364	<u>1.94 million</u>	<u>23.01 million</u>	<u>20.8 million</u>	<u>2.59 million</u>	<u>Daniel S. Hudson, Managing Director</u>
6	5	CarrAmerica 1850 K St., NW, Suite 500 Washington, DC 20006	carramerica.com (202) 729-1700 fax: (202) 729-1080	<u>1.9 million</u>	<u>11 million</u>	<u>10.37 million</u>	<u>600,000</u>	<u>James S. Williams, President, CarrAmerica Development</u>
7	23	The Donohoe Cos. 2101 Wisconsin Ave., NW Washington, DC 20007	donohoe.com (202) 333-0880 fax: (202) 333-5394	<u>1.49 million</u>	<u>10.5 million</u>	<u>6.6 million</u>	<u>60,000</u>	<u>James A. Donohoe III, President</u>
8	-	Orr Partners 3110 Fairview Park Drive Falls Church, VA 22066	orpartners.com (703) 289-2100 fax: (703) 289-2101	<u>1.45 million</u>	<u>15 million</u>	<u>n/av</u>	<u>1,500</u>	<u>David L. Orr, President</u>
9	9	Lincoln Property Co. 101 Constitution Ave. Washington, DC 20001	lpc.com (202) 513-6700 wnd	<u>1.35 million</u>	<u>17.63 million</u>	<u>17.1 million</u>	<u>530,000</u>	<u>Paul Price, Executive Vice President</u>
10	2	The Mark Winkler Co. 4900 Seminary Road, Suite 900 Alexandria, VA 22301	markwinkler.com (703) 998-0400 fax: (703) 578-2935	<u>1.33 million</u>	<u>4.5 million</u>	<u>4.3 million</u>	<u>n/av</u>	<u>Randal A. Kell, CEO</u>
11	10	Lerner Enterprises 11501 Huff Court North Bethesda, MD 20895	lernerenterprises.com (301) 984-1500 fax: (301) 770-0144	<u>1.3 million</u>	<u>14.1 million</u>	<u>6.95 million</u>	<u>250,000</u>	<u>Mark D. Lerner, Robert K. Tanenbaum, Edward Cohen, Principals</u>
12	13	Boston Properties 901 New York Ave., NW, Suite 400 Washington, DC 20001	bostonproperties.com (202) 585-0800 fax: (202) 585-0888	<u>1.12 million</u>	<u>9.32 million</u>	<u>9.02 million</u>	<u>300,000</u>	<u>Peter D. Johnston, Senior Vice President & Regional Manager</u>
13	6	Louis Dreyfus Property Group 2001 K St., NW, Suite 202 Washington, DC 20006	louisdreyfus.com (202) 785-4655 fax: (202) 785-8369	<u>1 million</u>	<u>2.2 million</u>	<u>1.5 million</u>	<u>50,000</u>	<u>Robert H. Braunohler, Vice President</u>
14	19	The Shooshan Co. 4001 Fairfax Drive, Suite 125 Arlington, VA 22203	shooshancompany.com (703) 527-8600 fax: (703) 527-8601	<u>709,604</u>	<u>1.31 million</u>	<u>602,010</u>	<u>n/av</u>	<u>John G. Shooshan, Chairman</u>
15	16	Atlantic Realty Cos. 8150 Leesburg Pike, Suite 1100 Vienna, VA 22182	arc Realty.com (703) 760-9500 fax: (703) 760-9599	<u>630,000</u>	<u>4.28 million</u>	<u>4,059</u>	<u>226,083</u>	<u>Charles K. Nulsen III, Partner & CEO</u>
16	11	Charles E. Smith Commercial Realty 2345 Crystal Drive Arlington, VA 22202	wnd (703) 769-8200 wnd	<u>600,000</u>	<u>22.7 million</u>	<u>21.4 million</u>	<u>1.3 million</u>	<u>Mitchell N. Schear, President</u>
17	14	Jones Lang LaSalle 1717 Pennsylvania Ave., NW Washington, DC 20006	joneslanglasalle.com (202) 478-2300 fax: (202) 204-0630	<u>600,000</u>	<u>1.76 million</u>	<u>300,000</u>	<u>1.46 million</u>	<u>David McGarry, Managing Director</u>
18	17	Buchanan Partners 9055 Comprint Court, Suite 200 Gaithersburg, MD 20877	buchananpartners.com (301) 417-0510 fax: (301) 417-1594	<u>538,000</u>	<u>1.43 million</u>	<u>1.28 million</u>	<u>153,000</u>	<u>Robert E. Buchanan, Brian S. Benninghoff, Steven P. Hubert, Principals</u>
19	15	Blake Real Estate 1150 Connecticut Ave., NW Washington, DC 20036	blakereal.com (202) 778-0400 fax: (202) 223-9636	<u>505,250</u>	<u>2.35 million</u>	<u>2.35 million</u>	<u>34,345</u>	<u>David S. Bender, President</u>
20	21	Cambridge Property Group 560 Herndon Parkway, Suite 210 Herndon, VA 20170	cambridgegus.com (703) 709-8866 fax: (703) 709-0638	<u>420,000</u>	<u>3.5 million</u>	<u>3.14 million</u>	<u>364,158</u>	<u>Andrew J. Czekaj, Chairman & CEO</u>
21	-	Quadrangle Development 1001 G Street, NW Washington, DC 20001	wnd (202) 393-1999 wnd	<u>365,000</u>	<u>7.3 million</u>	<u>n/av</u>	<u>n/av</u>	<u>Robert Gladstone, CEO</u>
22	22	University Town Center 6525 Belcrest Road Hyattsville, MD 20782	universitytowncenter.net (301) 779-4800 fax: (301) 864-1429	<u>361,312</u>	<u>1.63 million</u>	<u>1.31 million</u>	<u>135,000</u>	<u>Herschel Blumberg, President</u>
23	12	Akridge 601 13 th Street, NW, Suite 300 N. Washington, DC 20005	akridge.com (202) 638-3000 fax: (202) 347-8043	<u>170,000</u>	<u>6.5 million</u>	<u>6.31 million</u>	<u>195,000</u>	<u>Matthew J. Klein, President</u>
24	8	LCOR 6550 Rock Spring Drive, Suite 280 Bethesda, MD 20817	lcor.com (301) 897-0002 fax: (301) 897-3713	<u>130,000</u>	<u>3.05 million</u>	<u>3.05 million</u>	<u>n/av</u>	<u>R. William Hard, Principal, Exe. Vice President</u>
25	20	Combined Properties 1255 22 nd Street, NW, 6 th Floor Washington, DC 20037	combined.biz (202) 293-4500 fax: (202) 833-3013	<u>15,300</u>	<u>3.43 million</u>	<u>wnd</u>	<u>wnd</u>	<u>Katherine D. Roberson, President</u>